

# RETAIL UNIVERSE

Montrouge (92120), France



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We support our customers in the face of the new challenges of omnichannel and the unification of distribution channels. Taking into account new uses and changing consumer expectations, improving customer experience, switching from personalisation to hyperpersonalization, while optimizing supply chain and taking into account its constraints, are now essential to simplify the customer journey. , better targeting and engaging consumers in a sustainable way and ensuring customer promise.

In this context, our consultants are involved in topics around CRM, e-Commerce, PIM, Digital-in-Store, digital marketing but also Omni-Supply.

Univers Retail is present in the Ile de France and on the Northern Region with resources of proximity. In 2003, the company had a turnover of 8.4 million euros in 2019 and had about 60 employees from the rational op-eacute (8.4 million euros). Council (20%) to support our customers from a variety of business sectors: pure players, travel retail, BtoB, food distribution and specialties, cosmetics, DIY, fashion and department stores.

The Omni-Supply is the ability of a brand to rethink its Supply Chain End-to-End in an omnichannel approach, in order to optimize availability; product regardless of the channel of purchase used by the consumer and thus guarantee the customer promise.

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Experts du Retail BtoB BtoC  
Digital - E-Commerce  
CRM - Marketing  
Suuply Chain  
Offer management  
Purchase/Purchase CSR  
governance

### Company's information

Year of foundation : 2003  
Company size : PME < à 250 personnes

### Target audience

All sectors

### Target audience

SMEs < à 250  
ETI < à 5000 personnes  
GE >= à 5000 personnes

## Consulting activities

Data management consulting

Strategy consulting

Traceability consulting

Management and organisation consulting

Supply Chain Management consulting

IT consulting

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